

## Supporting Client Success

# SOLUGENIX

# Highly Customized SaaS Provider Benefits from Scalable Staffing Solution

Leading Real Estate and Financial Software and E-Commerce Provider Finds Flexible Staffing Solution with Professional Staffing Services from Solugenix

## The Challenge

A national SaaS software and technology partner for some of the top financial institutions in the world, provides highly customized solutions. As new clients were onboarded for SaaS services, new IT requirements would ramp up quickly, creating a demand for candidates with highly specialized IT skills. Candidates with strong communication skills were needed to identify and meet customer requirements.

#### The Solution

Solugenix Professional Staffing Services provided managed staffing services that included professionals with the right combination of technical, industry and communication skills specified by the client.

Solugenix recruited specialized Quality Assurance (QA) resources experienced in the mortgage and financial industry and skilled in HP Quick-Test-Pro (QTP), MS SQL Server, database validation using SQL queries, HP Quality Center, HP ALM Suite, testing of Java / ColdFusion / Software-as-a-Service application and knowledge of web services.

Candidates possessed the communication skills needed to write test plans, actively participate in Joint Application Development (JAD) sessions and communicate effectively with development team members and end users to clarify bugs and business requirements.

Assignments were flexible in order to meet rising and declining resource demands associated with new project implementation.

### Benefits

The Solugenix Professional Staffing Services solution resulted in a number of benefits to the client's business:

- A more skilled QA resource pool was delivered within 2 weeks (firm usually took 3 months to find personnel)
- The Client was able to save approximately \$8.6k in training costs per candidate
- The right candidates in the right positions meant that the client was able to fully meet business demands

### **Customer Profile**

#### National Firm

A leading provider of default software and e-commerce solutions that automate and connect the Financial Services and Real Estate industries

#### **Team**

- 1 Relationship Manager
- Solugenix's dedicated recruiting team

#### Solution

Solugenix provided a flexible, cost-effective staffing solution that met the company's needs for highly customized IT solutions.

## Service Highlights

Solugenix Professional Staffing team quickly and effectively found the right professionals to meet the company's growing business demands



Find the candidates you've been searching for, visit us at solugenix.com/staffing